








Legal Studies (LGST) 369

Commercial Law (Revision 10)

Status:	Replaced with new revision, see the course listing  for the current revision 
Delivery mode:	Individualized study online  . Delivered via Brightspace.
Credits:	3
Area of study:	Applied Studies (Business and Administrative Studies)
Prerequisites:	None. LGST230 is strongly recommended.
Precluded:	None
Challenge:	LGST 369 has a challenge for credit option.
Faculty:	Faculty of Humanities and Social Sciences 
Notes:	Detailed Syllabus and Assessment Information 

Coordinator:**Archie Zariski**

Overview

LGST 369 Commercial Law is a three-credit course at Athabasca University. This course is designed to inform business people and those dealing with businesses of the core legal principles, laws, and institutions which govern trade and commerce in Canada. It will help business people to anticipate and, if possible, avoid legal problems, and to know when to seek legal advice. Consumers and customers will learn about their legal rights. This course supports efforts to make the commercial laws of Canada understandable and responsive to the needs of ordinary citizens. Commercial Law will assist everyone to understand and make use of the law in pursuing their legitimate interests.

Outline

- Unit 1: The Canadian Legal System, Litigation, and Risk Management
- Unit 2: Tort Law – Introduction and Intentional Torts
- Unit 3: Tort Law – Torts Affecting Business and Negligence
- Unit 4: Contract Law – Formation, Consideration and Privity
- Unit 5: Contract Law – Contractual Terms and Defects
- Unit 6: Contract Law – Discharge, Breach, and Remedies
- Unit 7: Special Contracts – Sale of Goods and Negotiable Instruments
- Unit 8: Real Property, Sales, and Mortgages
- Unit 9: Personal and Intellectual Property
- Unit 10: Business Organizations – Agency and Partnerships
- Unit 11: Business Organizations – Corporations
- Unit 12: Secured Transactions and Creditors' Rights



- Unit 13: Employment Law

Learning outcomes

After completing LGST 369 you should be able to:

1. Explain the structure of the Canadian legal system and describe common legal processes.
2. Explain the basic principles of Canadian tort, contract and property law, and describe the common forms of business organization in Canada.
3. Analyze factual situations and identify legal problems which might arise from them to avoid problems if possible.
4. Analyze legal problems and apply problem solving techniques to identify possible responses and choose from among them.
5. Identify and evaluate potential legal risks and liabilities from a business perspective.
6. Use this knowledge and these skills to assert and protect rights and interests, seeking and instructing professional help when necessary.

Evaluation

To **receive credit**  for LGST 369, you must complete five assignments and an examination, achieving an overall course grade of **D (50 percent)**  or better and a passing mark of 50 percent or better on the final examination.

Activity	Weight	Complete by
Assignment 1	10%	After Unit 3
Assignment 2	10%	After Unit 6
Assignment 3	10%	After Unit 9
Assignment 4	10%	After Unit 13
Assignment 5	10%	After All Units

Activity	Weight	Complete by
Final Exam	50%	
Total	100%	

The **final examination** for this course must be requested in advance and written under the supervision of an AU-approved exam invigilator. Invigilators include either ProctorU or an approved in-person invigilation centre that can accommodate online exams. Students are responsible for payment of any invigilation fees. Information on exam request deadlines, invigilators, and other exam-related questions, can be found at the [Exams and grades](#) section of the Calendar.

To learn more about assignments and examinations, please refer to Athabasca University's [online Calendar](#).

Materials

Digital course materials

Links to the following course materials will be made available in the course:

McInnes, M., Kerr, Ian R., VanDuzer, J. Anthony, and Lavoie, M., (2023). *Managing the Law: The Legal Aspects of Doing Business* (6th Ed.). Toronto: Pearson

Other Resources

All other learning resources will be available online.



Challenge for credit

Overview

The challenge for credit process allows you to demonstrate that you have acquired a command of the general subject matter, knowledge, intellectual and/or other skills that would normally be found in a university-level course.

Full information about [challenge for credit](#) can be found in the Undergraduate Calendar.





Evaluation

To **receive credit**  for the LGST 369 challenge registration, you must achieve a grade of at least **D (50 percent)**  on the examination. A letter grade will be given based upon the examination mark awarded.



Challenge for credit course registration form

Important links

- › **Academic advising** 
- › **Program planning** 
- › **Request assistance** 
- › **Support services at AU** 

Athabasca University reserves the right to amend course outlines occasionally and without notice. Courses offered by other delivery methods may vary from their individualized study counterparts.

Opened in Revision 10, July 12, 2023

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View **previous revision** 